

**TOWN OF DAVIE
TOWN COUNCIL AGENDA REPORT**

TO: Mayor and Councilmembers

FROM/PHONE: Donald DiPetrillo, Fire Chief 954-797-1213
Prepared by Julie Downey, Battalion Chief 954-797-1189

SUBJECT: Resolution

AFFECTED DISTRICT: Townwide

TITLE OF AGENDA ITEM:

A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, ACCEPTING THE STATE OF FLORIDA, FLORIDA SHERIFFS ASSOCIATION, FLORIDA FIRE CHIEFS ASSOCIATION AND FLORIDA ASSOCIATION OF COUNTIES BID, FOR SIX (6) TYPE 1 MEDIUM DUTY FIRE RESCUE AMBULANCES FROM AMERICAN EMERGENCY VEHICLE, INC. (AEV).

REPORT IN BRIEF:

In March 2003, the Fire Rescue Department was authorized by Town Council and the voters approved debt, to provide the necessary emergency vehicle and equipment for existing and future fire stations. The fleet replacement plan for older vehicles due to age, high mileage, and corresponding high maintenance costs combined with increased services necessitates the purchase of six (6) Type-1 medium duty fire rescue ambulances.

Staff is requesting the acceptance of the State of Florida, the Florida Sheriffs' Association, and Florida Fire Chiefs' Association, and Florida Association of Counties bid for automobiles, trucks and heavy equipment. Pricing on these contracts are beneficial to the Town because major manufacturers have arranged pricing concessions due to the high volume of purchases received from these contracts. The Fire Rescue Department has researched a number of manufactures who build rescue units and has determined that American Emergency Vehicles, Inc. (AEV) provides the most competitive price, quality, service and long term warranty (see attached bid sheets). Therefore, staff recommends accepting the bid from American Emergency Vehicle Inc. (AEV) of Jefferson, North Carolina in the amount of \$970,004.00 for six (6) Type 1 Medium Duty Fire Rescue Ambulances.

PREVIOUS ACTIONS:

The Town Council approved the Capital Projects Program for fiscal year 2003-08, and authorized the purchase of emergency vehicles and equipment via voter approved debt. The Town has cancelled the previous agreement with Wheeled Coach, Resolution number R-2003-234, due to manufacturing issues and price increases.

CONCURRENCES:

The recommended award has been reviewed by the Procurement Manager and the Vehicle Users Committee who concur with the decision to approve the award made by the State of Florida, the Florida Sheriffs' Association, the Florida Fire Chiefs' Association, and Florida Association of Counties. The complete copy of the bid is on file with the Purchasing Department and can also be found at www.flsheriffs.org

FISCAL IMPACT: Has request been budgeted? yes
If yes, expected cost-not to exceed \$970,004.00
Account Name: Capital Projects Account

RECOMMENDATION(S): Motion to approve the bid and pricing agreement.

Attachment(s): Resolution
Procurement Authorization
Checklist
American Emergency Vehicle, Inc. (AEV) Quotation
Florida Sheriffs' Association Bid Award (04-05-0824) on file in Purchasing Department

RESOLUTION NO. _____

A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, ACCEPTING THE STATE OF FLORIDA, THE FLORIDA SHERIFFS ASSOCIATION, FLORIDA FIRE CHIEFS ASSOCIATION AND FLORIDA ASSOCIATION OF COUNTIES BID FOR SIX (6) TYPE 1 MEDIUM DUTY FIRE RESCUE AMBULANCES FROM AMERICAN EMERGENCY VEHICLE, INC. (AEV).

WHEREAS, The Town of Davie Council has previously approved funding for the department's Five Year Capital Projects Plan; and

WHEREAS, on March 11th, 2003 voters approved the use of general obligation bonds for the procurement of apparatus and equipment; and

WHEREAS, the Fire Rescue Department is in need of six (6) additional Type-1 Medium Duty Fire Rescue Ambulances as frontline units; and

WHEREAS, the State of Florida, Florida Sheriffs' Association, Florida Fire Chiefs' Association and Florida Association of Counties competitive formal bid process provides for the best pricing and value; and

WHEREAS, after review, the Town Council wishes to accept the bid awarded by the Florida Sheriffs Association to the American Emergency Vehicle, Inc. (AEV).

NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF DAVIE, FLORIDA:

SECTION 1. The Town Council hereby accepts the bid awarded by the State of Florida, Florida Sheriffs' Association, Florida Fire Chiefs' Association, and Florida Association of Counties to American Emergency Vehicle, Inc. (AEV) for the purchase of six (6), Type-1 Medium Duty Fire Rescue Ambulances in the amount of \$970,004.00.

SECTION 2. The Town Council hereby authorizes the expenditure from the Capital Projects Account.

SECTION 3. This resolution shall take effect immediately upon its passage and adoption.

PASSED AND ADOPTED THIS _____ DAY OF _____, 2005

MAYOR/COUNCILMEMBER

Attest:

TOWN CLERK

APPROVED THIS _____ DAY OF _____, 2005

TOWN OF DAVIE PROCUREMENT AUTHORIZATION

<u>ACCOUNT NUMBER.</u>	<u>BUDGET ITEM & DESCRIPTION</u>	<u>APPROXIMATE COST</u>
030-3004-522.64-13		\$970,004.00

METHOD OF PROCUREMENT (check the one that applies)

☐ Open Competitive Bidding
XXX Piggyback on Contract Number FL Sheriffs' Association 04-05-0824 Spec #02
☐ Sole Source
☐ Request For Proposals

SPECIFICATIONS & LIST OF VENDORS MUST BE ATTACHED

Signed _____
Department Head

Have Funds been Reserved _____

Date _____ Signed _____

Signed _____
Town Administrator

<u>VENDOR</u>	<u>BIDS SUBMITTED</u>	<u>COST</u>
American Vehicle Equipment (AEV)		
Six (6) Type-1 Medium Duty Fire Rescue Ambulance		\$970,004.00

Signed _____
Procurement Manager

BID SPECIFICATION COMMITTEE'S RECOMMENDATION

<u>Vendor</u>	<u>Cost</u>
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PIGGYBACK BID CHECKLIST

Completed by _____

1. Piggyback of bid awarded by Florida Sheriffs' Assoc. 04-05-0824 Spec #2 _____
2. Date of award October 1, 2004 _____
3. Date of expiration September 31, 2005 _____
4. Date of last renewal N/A _____
5. Copy of bid award attached ☒ YES NO _____
6. Requested item same as awarded item ☒ YES NO _____
7. Approved Procurement Authorization attached ☒ YES NO _____
8. Justification We are purchasing from the Florida Sheriffs' _____
Association and Florida Association of _____
Counties _____
9. Benefit to the Town The statewide bid provides for the best _____
pricing and value for this type of _____
equipment. Through comparison we _____
have determined American Emergency Vehicle _____
(AEV) has the best price available. _____
\$970,004.00 for the 6 International Medium _____
Duty Rescue units. _____
10. Contact information sheet attached ☒ YES NO _____

CONTACT INFORMATION SHEET

AGENCY CONTACTED American Vehicle Equipment (AEV)

NAME Howard Walker

PHONE NUMBER 1 239-643-4140

DATE July 28, 2005

COMMENTS Price with for 6 International Medium Duty Rescue
units \$970,004.00

AGENCY CONTACTED American LaFrance

NAME Bob Ivey

PHONE NUMBER 1 800-292-2376

DATE July 11, 2005

COMMENTS Price for 6 International Medium Duty Rescue units
\$1,038,734.10

AGENCY CONTACTED Horton Emergency Vehicles

NAME Ron Howard

PHONE NUMBER 614-539-8181

DATE May 16, 2005

COMMENTS Price for 6 International Medium Duty Rescue Units
\$1,048,446.00

ELITE



**Fire & Safety
Equipment, Inc.**

4775 Mercantile Ave. #11

Naples, Florida 34104

1-239-643-4140

1-800-643-4104 FAX

E-Mail: elitefoam@aol.com

Visit Our

Website: www.elite-fire.com

Battalion Chief Julie Downey
Town Of Davie
Fire Rescue Department
6901 Orange Drive, FL 33314

July 26, 2005

Dear Chief Downey:

As the authorized Florida dealer for American Emergency Vehicles, Inc. (AEV), we are pleased to offer our proposal for six (6) new AEV Rescue Vehicles for your consideration.

AEV is located in Jefferson, NC, in the heart of the famous furniture manufacturing area with its large workforce of dedicated skilled craftsmen. They are a well-financed company with all of the management having years of experience in the Ambulance industry. AEV is part of the HALCOR Group. HALCOR is comprised of three of the country's leading Ambulance builders and is the country's largest Ambulance manufacturing corporation. The merger of these three companies has created a formidable team of engineers, craftsmen, and managers unequaled in the industry. You may also visit their Web Site at www.aev.com for more information.

AEV has grown from one of the smallest Ambulance builders in the country to become the second largest builder by themselves, and part of the largest Ambulance group in the country in just fifteen years. They have enjoyed the business of Life Fleet, American Medical Response, Rural Metro, Paramedic Plus, and many of the nation's largest and most demanding public sector Fire Rescue Departments through those growing years. Some of our local south Florida customers include the City Of Coral Springs, with six units, the City Of North Port, with five units, City Of Oakland Park with two units, Collier County with two units, Sun City Center with four units, and Pinellas County with 52 units.

Elite Fire And Safety, Inc. is one of Florida's most prominent suppliers of emergency vehicles. Our staff includes factory-trained technicians for all the products we sell. We maintain our sales and service center in Naples.

Specializing In:
Brush Trucks, Ambulances, Fire Fighting Equipment, Foam & Wildfire Equipment

24 HOUR EMERGENCY FOAM SUPPLY
1-800-432-FOAM (3626)

ELITE



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E-Mail: elitefoam@aol.com

Visit Our

Website: www.elite-fire.com

Our pricing includes all of the options we discussed during your visit to our office last month, and to the AEV factory last week. They include such things as 6" drop sides of the body, extra wide aisle, 74" interior headroom, ducted air conditioning system, hot weather package, additional 110 volt air conditioning system, electric door locks, LED lighting package, under body ground lights, engine brake, etc. You will note that we have deepened the depth of the lower section of compartment M2 and included a slide out tray to accommodate the storage of your Stryker Stair Chair. Our pricing also includes three trips to the AEV factory for four (4) people, and delivery of the vehicles to you, as discussed. In addition, our price includes the International chassis Extended Warranty for sixty (60) months, or 150,000 miles, whichever comes first. The pricing of the completed vehicles is as follows:

Price for six (6) vehicles is \$160,863.00, each for a total of \$965,178.00

The following option prices are offered per your request.

ALL PRICES ARE PER VEHICLE

1. Add Hepa filter to AC system \$99.50
2. Change compartment lighting to Rope lights \$348.00

If you are going to use the Florida Sheriffs/Fire Chiefs Association, you will have to add the required ½ % (.005) service charge to the above prices. Example – Total delivered price of

\$965,178.00 x .005 = \$4,826.00

\$ 4,826.00

TOTAL \$970,004.00

Delivery will be about 120 days from receipt of chassis, or less. Chassis delivery is running about 75 days from receipt of order, so the completed units could be delivered in about 195 days from receipt of order, or less.

After you have had a chance to review our proposal, I would like to have the opportunity to meet with you and go over any revisions, changes, etc. that you may have questions on. I think I have included everything we talked about, but I want to make sure.

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Thank you for the opportunity to present this proposal. Please be assured of my interest in your business and my desire to provide you with the very best available equipment and service. Should you have any questions, please feel free to call me.

Sincerely,

Howard Walker
Vehicle Sales Manager

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Brush Trucks, Ambulances, Fire Fighting Equipment, Foam & Wildfire Equipment

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1-800-432-FOAM (3626)